

State of the Equipment Finance Industry

Review and Economic Outlook for 2013-2014

Prepared for:

Equipment Leasing & Finance Foundation

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Presented:

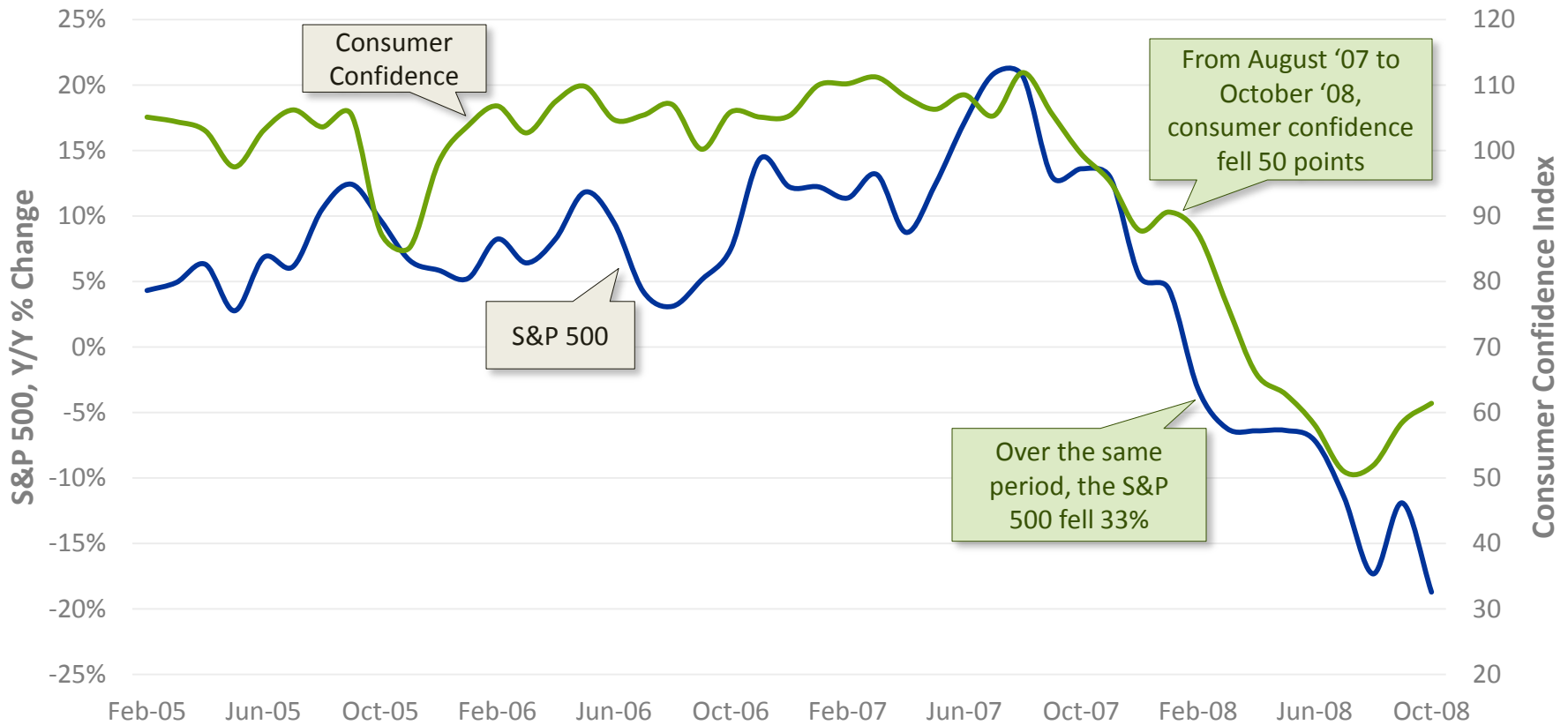
Orlando
October 21, 2013

Agenda

- I. Five Years After Lehman Collapse
- II. U.S. Macroeconomic Outlook 2013-2014
- III. Risks: “What Could Go Wrong?”
- IV. Long-Term Equipment Sector Outlook

Where were we 5 years ago?

The Financial Collapse of 2008-09



Source: Haver Analytics

As the financial collapse spread, the U.S. economy was losing 750,000 jobs per month.

Monthly Change in Total Nonfarm Employment

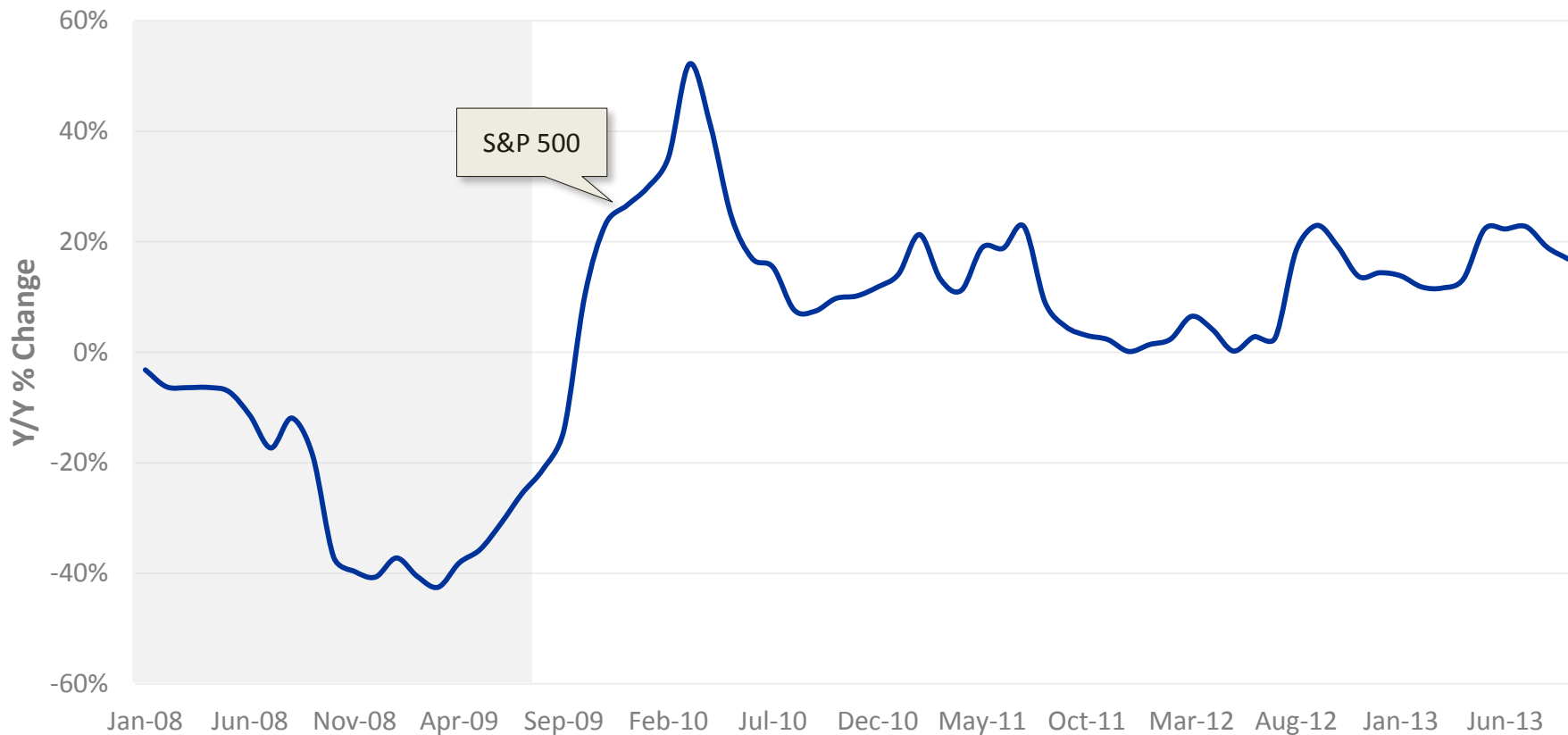
SA, Thousands



Source: Haver Analytics

Now after 5 years, financial markets have rebounded, but growth is slow and jittery.

Slow Road to Recovery

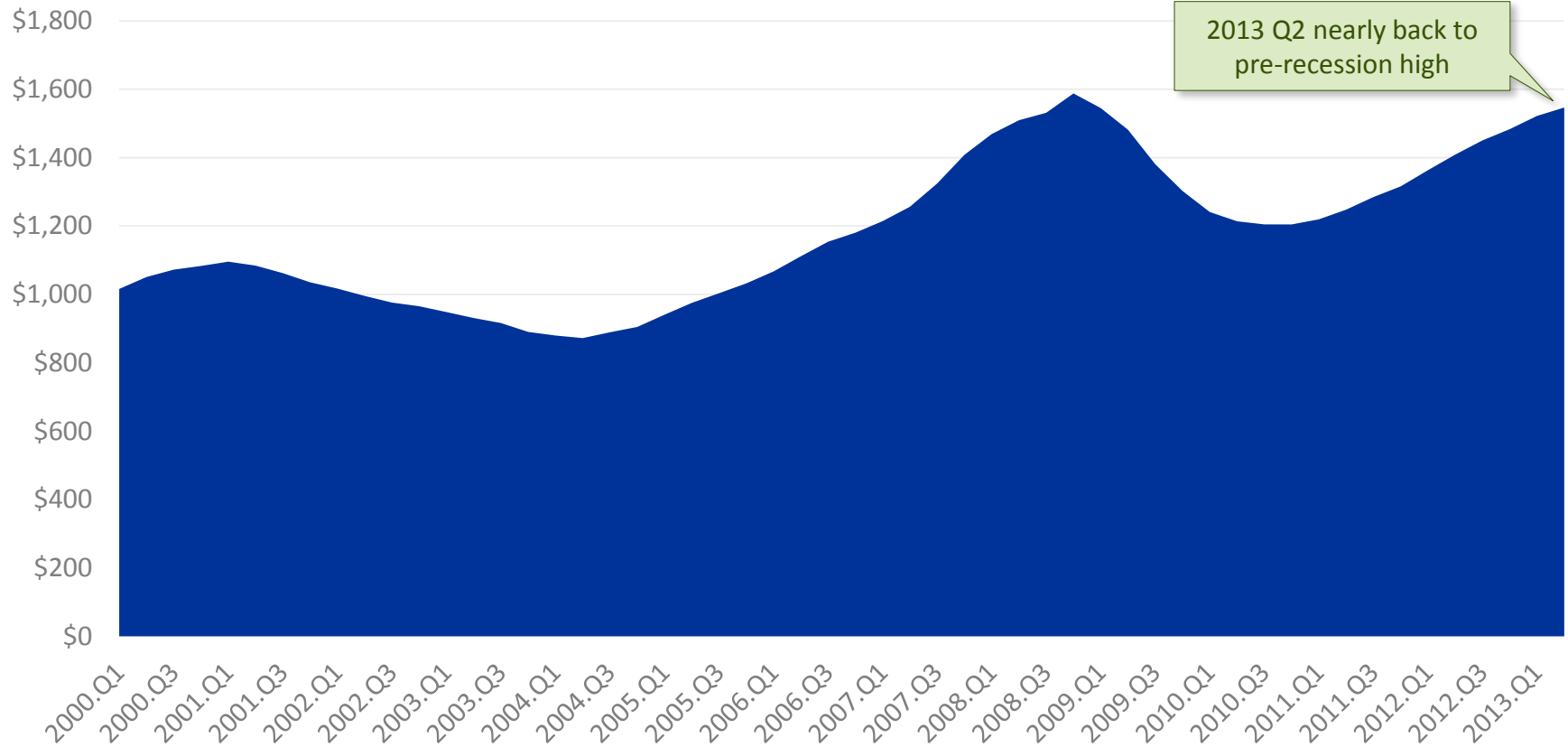


Source: Haver Analytics

A lot of healing has taken place. Gradually, credit demand has revived.
Low interest rates are helping.

Commercial & Industrial Loans Outstanding

SA, Billion Dollars

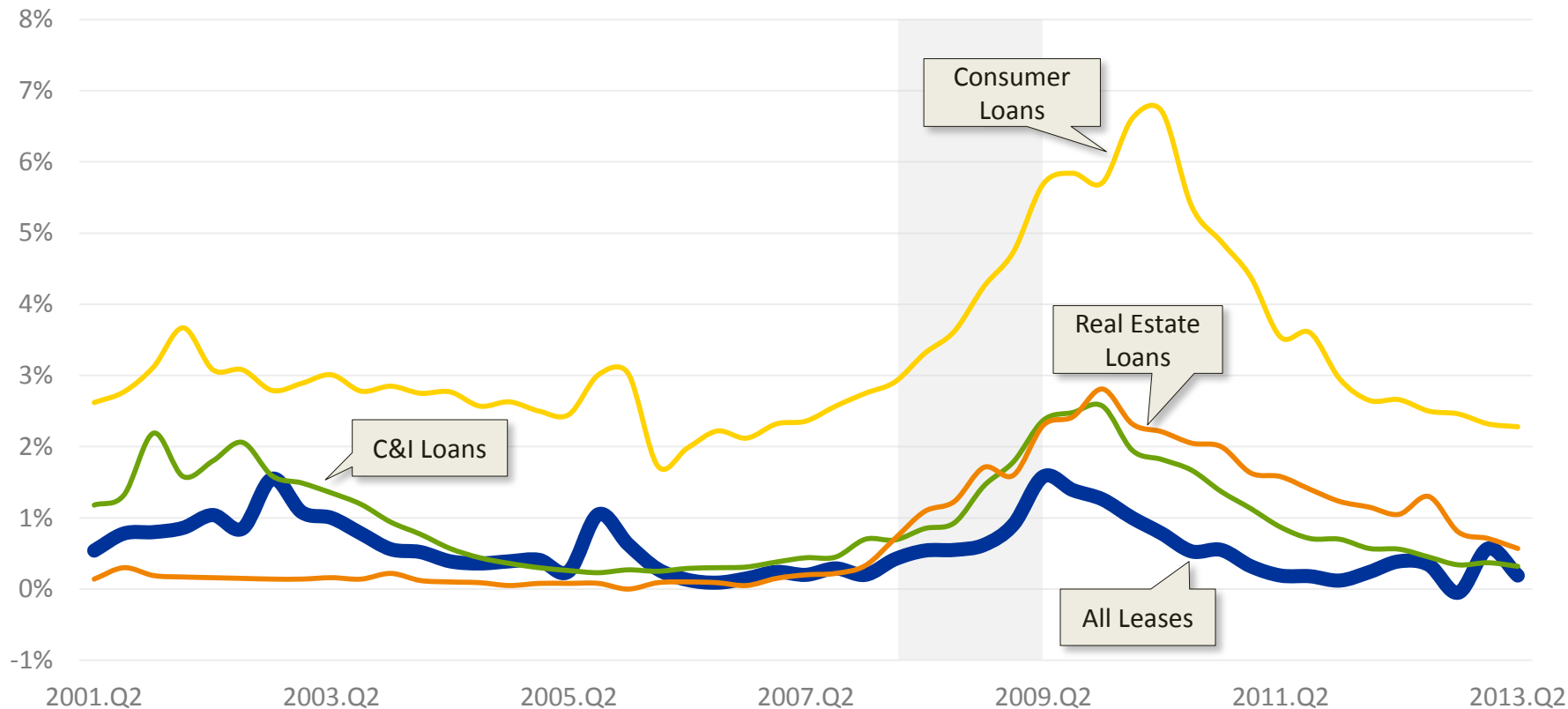


Source: Haver Analytics

The equipment finance sector performed remarkably well during the financial crisis.

Charge-Off Rate at All Commercial Banks

Percent, Annual Rate



Source: Haver Analytics

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